



Agri-Food Projects Lead

Do you have a passion for food, agriculture and the environment, a thirst for learning, and a desire to contribute to building a more sustainable world? [FoodBridge](#) works to accelerate the transition to regenerative and diversified agriculture by building supply chain collaborations. We are a small, dynamic team and are looking for someone with experience and connections in the Ontario agri-food industry to join us.

The organization and the role

FoodBridge works with stakeholders in the agricultural, food, financial and government sectors to support farmers in adopting sustainable practices. Through action research, convening and communication, FoodBridge contributes to building resilient food and agricultural systems that ensure healthy soils, clean water, abundant biodiversity, a stable climate and sustainable livelihoods for all.

Farmers are increasingly interested in moving to more sustainable agriculture, but often need technical and financial support to diversify their rotations and adopt new practices. To reach a turning point, collaborations must be developed upstream with agricultural communities and downstream with agri-food markets.

We are looking for an Agri-Food Projects Lead for a **6-month contract with strong potential for renewal.**

Responsibilities

- In partnership with FoodBridge's Director and other team members, develop and maintain strong relationships with food and beverage companies, particularly in Ontario, to understand their sourcing practices and sustainability goals;
- Help develop collaborative projects bringing together different actors in the food chain (agricultural producers, manufacturers, distributors and retailers), as well as other relevant actors (agronomists, researchers, governments and other organizations);
- Contribute to the organization of events for agri-food businesses and other partners to collaborate in the advancement of regenerative and sustainable agricultural and food systems;
- Undertake scans and grounded research for specific initiatives such as farm financing and measurement, reporting and verification projects;
- Contribute to the organization's communication tools (newsletter, blogs, letters, funding requests) and to team knowledge building.

Skills sought

- Experience working in or with the food industry, with strong understanding and diverse connections in the Ontario agriculture and food business environment;
- Training in management, commerce, finance, economics, environment, food, agriculture and/or a related field;

Toronto

2 St. Clair Ave east, suite 300
Toronto, ON M4T 2T5

Vancouver

333 Seymour St. Floor 8
Vancouver, BC V6B 5A6

Yellowknife

300-4902 49 St.
Yellowknife, NT X1A 2P8

makeway.org

1.866.843.3722

- Ideally, experience with quantifying environmental impacts (GHG, biodiversity, sustainable agriculture) and knowledge of measurement, reporting and verifications practices and tools;
- Strong interest in sustainable agriculture;
- Fluency in oral and written English; working knowledge of French ideal but not required
- Excellent ability to establish and maintain relationships with various stakeholders (food industry, agriculture and others);
- Sense of initiative, strategic abilities, ability to work independently and collaborate;
- Ability to use digital platforms (Word, Excel, PowerPoint, Google Drive);
- Personal qualities of curiosity and perseverance, rigor and flexibility, openness, collaboration and a good sense of humor.

Workplace

- Hybrid: Ontario or Quebec, with willingness to travel frequently to meet with partners (primarily Ontario) and team (Montreal office).

Terms

- 25-35 hours per week, 6-month contract, strong possibility of renewal.
- \$55-70 per hour

To apply

Along with your CV, please send a cover letter explaining your interest in this opportunity and what you would bring to it, to the following address: jobs@foodbridge.ca, indicating "Agri-Food Projects Lead" in the subject line.

We will accept submissions until February 28, 2024 or selection has been completed. We sincerely thank everyone expressing interest in the opportunity, however only those invited to an interview will be contacted.

[MakeWay](#) is a Canadian charitable organization and public foundation dedicated to enabling nature and communities to thrive together. We do this by building partnerships and providing solutions, grants and services to the charitable sector across the country. [FoodBridge](#) is a project on the MakeWay shared platform and the person selected will be a MakeWay contractor.

***MakeWay is strongly committed to creating a diverse work environment and we welcome and encourage applications from the communities we serve.
We are proud to be an equal opportunities employer.***

MakeWay will provide accommodations at all stages of the hiring process, upon request, to applicants with disabilities. Please let us know if you require any accommodation.